



Hagaberg develops, manufactures, and markets forklift attachments and related system solutions for material handling. We are an OEM with a domestic market in the Nordic region that operates throughout Europe. Our products feature a unique design and functionality, including outstanding visibility for the driver, which increases productivity and workplace safety. Hagaberg is characterized by reliability and innovation combined with responsible and sustainable thinking. We have a turnover of about EUR 8 million and have approx. 35 employees.

Sales Rep / Tech Support

June, 2026

We are currently in a growth phase in Poland and also want to enter neighboring countries. Therefore, we are looking for an additional team member to take on sales and technical support.

Job Description

As Sales Rep and Tech Support your role will involve building, nurturing and developing relationships with forklift distribution networks mainly in Poland, but also in Czech, Slovakia, Hungary and Romania. You will also be the first point of contact for technical support.

Key responsibilities include:

- Strengthening collaboration with our customer's sales reps, engaging with prospects, and designated customer segments.
- Understanding customer needs and, in collaboration with our Design engineering team, offering products, adaptations and system solutions.
- Give technical support and together with our customers visit end-users when needed.

Who Are You?

- We value your personal qualities and hope you are motivated, curious, and self-driven, with a strong interest in sales, and a good technical understanding.
- It is an advantage if you have experience from the forklift truck industry, hydraulics and/or mechanical engineering
- Proficiency in Polish and English is required; additional languages are a plus.
- You are willing and able to travel, have solid computer skills, and a driver's license.

We offer you

- An interesting role with growth potential, and strong support from knowledgeable colleagues.
- Professional sales support, joint customer visits, and follow-up assistance.
- Company car.

Work Location

Finding the right person is our priority and we are flexible in finding an office solution near your location. Additionally, we have an office in Poznan. You will work in close cooperation with and report to our Sales Manager – Polska.

Application

Please send your application as soon as you are able, as interviews will be conducted on an ongoing basis, and the position will be filled once we find the right candidate. Send your application to career@hagaberg.com

Welcome to apply!

For more information, feel free to contact

Stefan Carlsson Pautt, Business Development Manager

[+46 583 57 44 02](tel:+46583574402) | stefan@hagaberggroup.com